

Local Market Update – June 2011

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Hancock County

+ 28.0% **- 22.5%** **+ 9.5%**

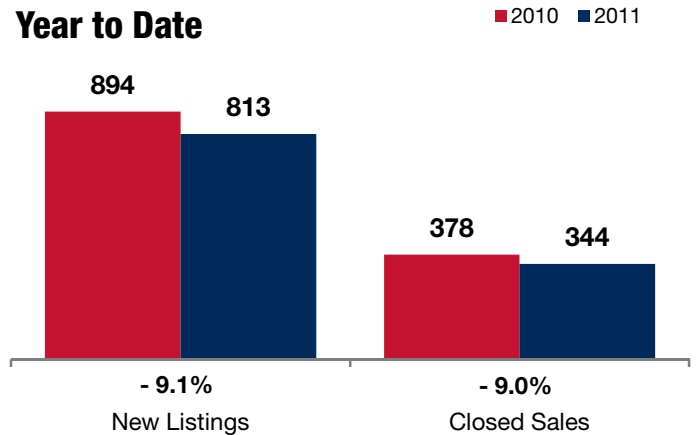
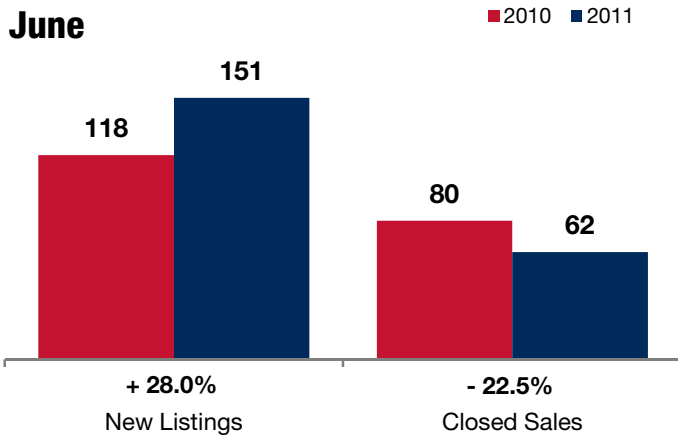
Change in
New Listings

Change in
Closed Sales

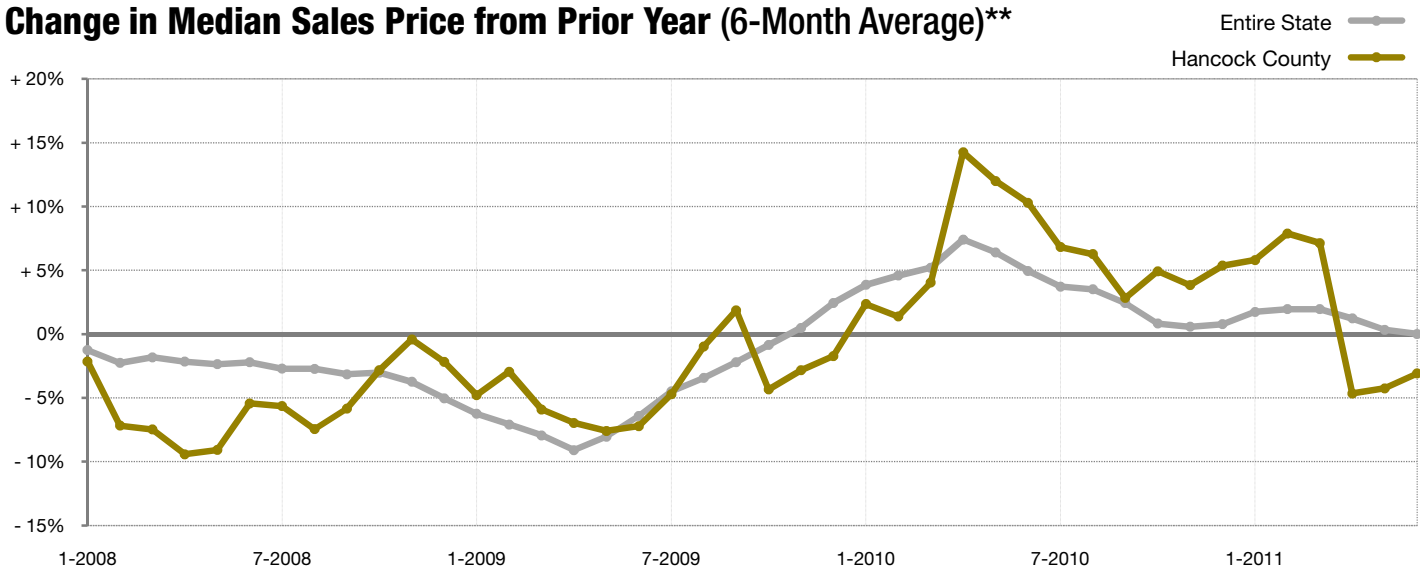
Change in
Median Sales Price

	June			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	118	151	+ 28.0%	894	813	- 9.1%
Closed Sales	80	62	- 22.5%	378	344	- 9.0%
Median Sales Price	\$127,800	\$140,000	+ 9.5%	\$126,950	\$125,000	- 1.5%
Percent of Original List Price Received at Sale*	90.7%	90.7%	- 0.0%	91.9%	90.0%	- 2.0%
Months Supply of Inventory	9.6	11.7	+ 21.2%	--	--	--
Inventory of Homes for Sale	638	680	+ 6.6%	--	--	--

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from the Broker Listing Cooperative® (BLC®). Provided by the Metropolitan Indianapolis Board of REALTORS® and Multiple Listing Service. | Powered by 10K Research and Marketing.