

Local Market Update – June 2011

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



Johnson County

- 16.1% **- 17.0%** **- 11.2%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	June			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	311	261	- 16.1%	1,992	1,690	- 15.2%
Closed Sales	200	166	- 17.0%	937	779	- 16.9%
Median Sales Price	\$124,500	\$110,500	- 11.2%	\$117,750	\$115,000	- 2.3%
Percent of Original List Price Received at Sale*	93.1%	87.6%	- 5.9%	92.8%	89.7%	- 3.3%
Months Supply of Inventory	8.2	10.3	+ 26.5%	--	--	--
Inventory of Homes for Sale	1,330	1,313	- 1.3%	--	--	--

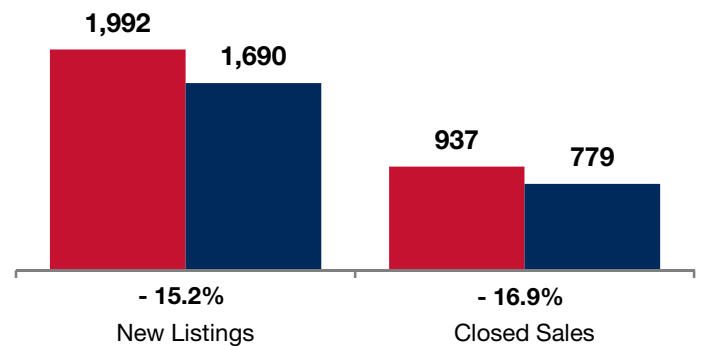
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

June

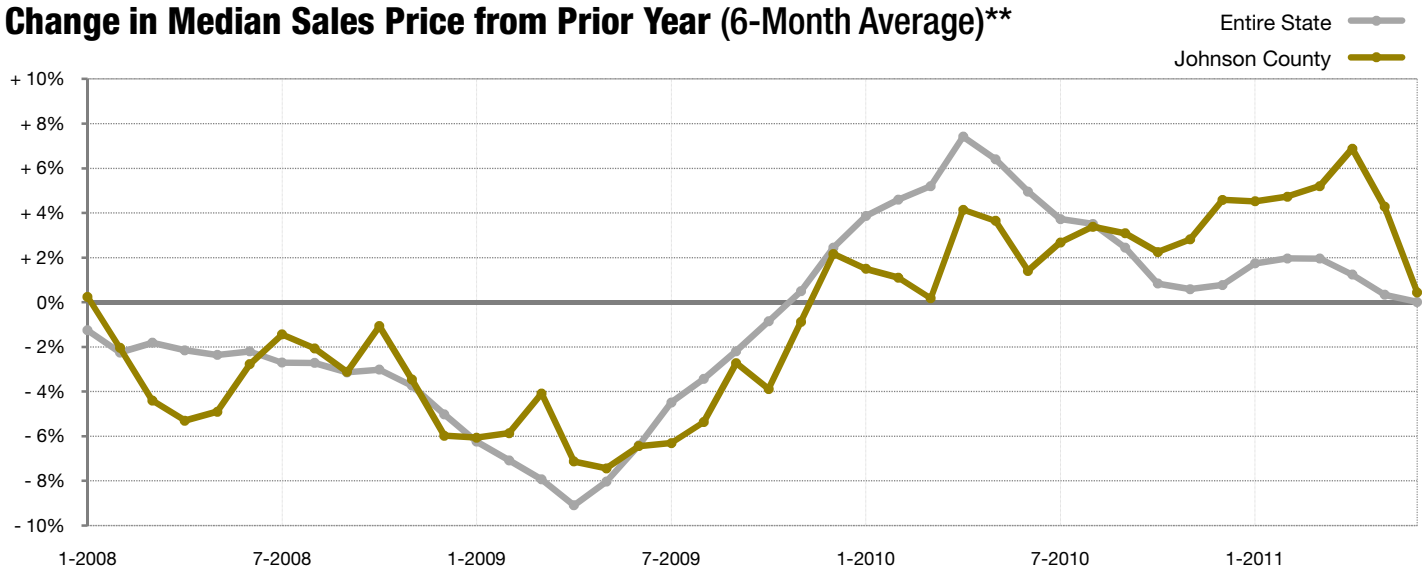
■ 2010 ■ 2011

Year to Date

■ 2010 ■ 2011



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from the Broker Listing Cooperative® (BLC®). Provided by the Metropolitan Indianapolis Board of REALTORS® and Multiple Listing Service. | Powered by 10K Research and Marketing.